

{ report
to
investors ndsu
development
foundation }

RICHARD H. BARRY HALL

811

NORTH DAKOTA
STATE UNIVERSITY

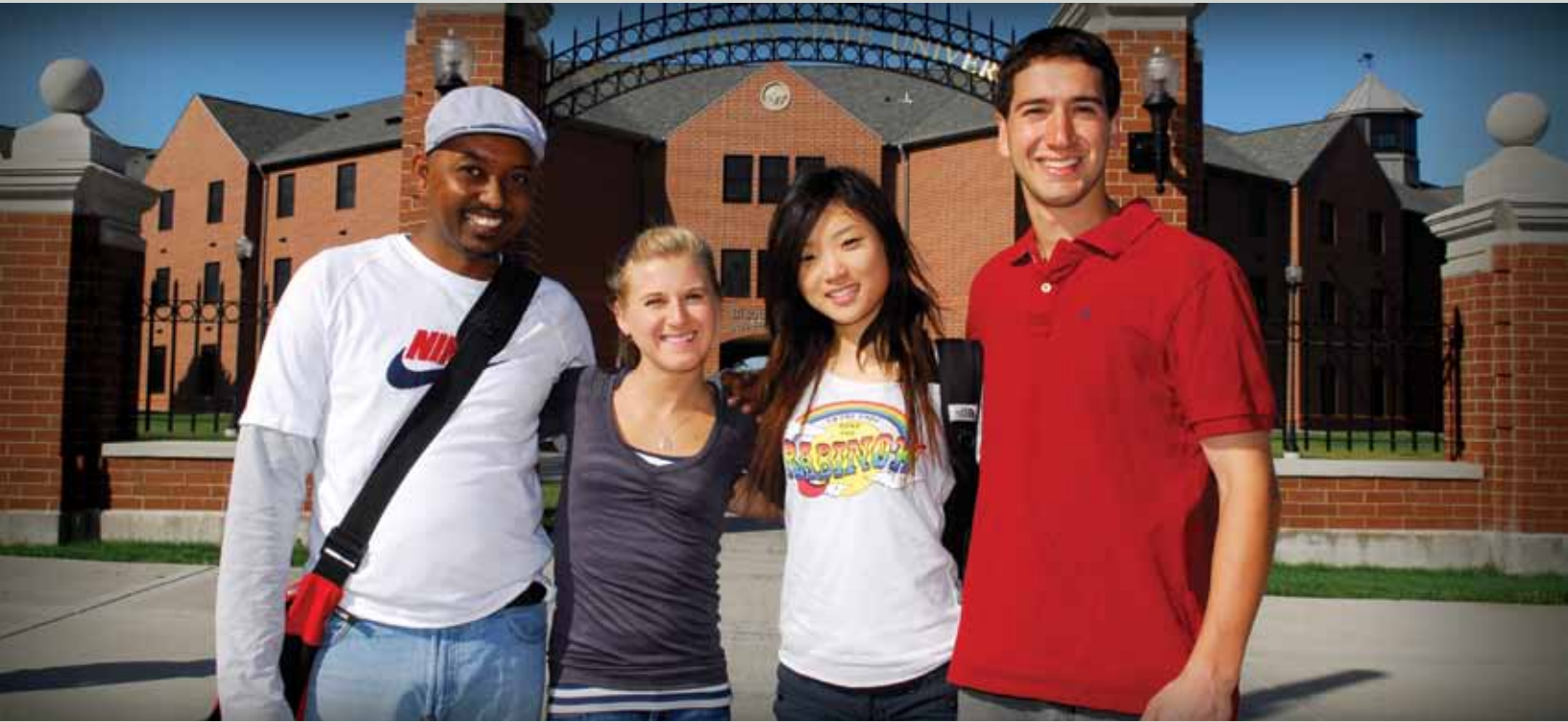


49 new scholarship endowments and “in and out” scholarships were established this fiscal year and contributions to new and existing scholarships totaled \$3,220,225.

{ a remarkable
year for north dakota
state university
advancement }



The foundation provided funding for **775 scholarships** for NDSU students.



Alumni and friends of North Dakota State University continued their support with gifts to the Development Foundation of \$12,995,530 during fiscal year 2009. In the past 10 years the foundation has received a total of \$130,120,479 from alumni and friends.

{ contributions
increase
impact }



The Development Foundation provided support to the university of \$8,506,491 during the year, including scholarships, student orientation and career center initiatives, faculty support and athletic programs. Cumulative university support provided in the past 10 years now totals \$58,404,892.



Of the total gifts in fiscal year 2009, 40.87 percent is designated for scholarships and 51.36 percent is designated to a specific college or department.



In reading this 2009 Report to Investors, I am reminded again what a special place this is. North Dakota State University is an extraordinary institution, and its people really do make not only the Fargo community, but also our nation and the world, a better place.

When historians eventually write the chapter on the financial crisis of this past year, one thing they will agree on: This crisis has touched virtually everyone in the country and most of the world.

This fiscal year the NDSU Development Foundation, in light of challenging financial times, received support totaling \$12,995,530. Your gifts made an impact in every corner of campus.

Thanks to years of steady, conservative leadership provided by our investment committee and board members, the Development Foundation has minimized its exposure of this financial event. The loss to the endowment is painful, but not devastating. I am confident our aggressive plans to advance the mission of the university will not be deterred.

This is not an attempt to understate the challenges before us, but to celebrate the generosity and spirit of you, our supporters.

You will see in this report that NDSU has had a very strong year. You will read about the remarkable past 10 years of the foundation.

I have watched the university continue to attract an ever-increasing number of the best and the brightest faculty and students, individuals whose involvement extends far beyond our learning and teaching community. And I have watched as this institution has reached across the globe to form alliances with other leading, international research universities in order to collaboratively address the pressing economic, educational, environmental, human health, and sustainability challenges of our global society in this, the 21st century.

In keeping with our strides forward, the impressive Richard H. Barry Hall opened this fall in downtown Fargo. The building is home to the College of Business, the Department of Agribusiness and Applied Economics and the North Dakota Trade Office and other related programs. This remarkable, state-of-the-art structure will provide students with a wealth of opportunities as they watch and learn through partnerships and collaborations with our many friends in the business community and across the state, nation and world.

We are pleased to honor those who support NDSU with recognition in our Honor Roll of Donors online at: www.ndsufoundation.com/honor.pdf.

The impact of the generosity of you, our very valued partners, cannot be overstated. Through the gifts and the efforts of all who stand with us, the promise of the NDSU experience continues to be fulfilled in student lives.

Thank you for your continued support.



Ronald G. Olson, '62
NDSU Development Foundation President

FINANCIAL REPORT as of June 30, 2009 and 2008

The NDSU Development Foundation enjoyed outstanding results
in a number of categories during the 2009 Fiscal Year.



{ statement of financial position }

ASSETS	2009	2008
Cash and cash equivalents _____	\$7,838,157	\$15,339,859
Investments (at market value) _____	82,875,334	106,124,688
Receivables		
Interest _____	18,003	28,236
Contracts for deed and notes _____	1,441,840	1,522,954
Other _____	2,365,012	2,161,648
Prepaid expenses _____	45,844	80,075
Cash surrender value of life insurance _____	542,540	518,456
Real estate held for investment or future development, net of accumulated depreciation —	37,133,447	30,619,518
Property and equipment, net of accumulated depreciation _____	5,850,105	6,169,478
Total Assets _____	\$138,110,282	\$162,564,912
 LIABILITIES AND NET ASSETS	 2009	 2008
Liabilities		
Accounts payable and accrued liabilities _____	\$1,642,738	\$2,559,614
Cash and cash equivalents held for others _____	566,037	528,719
Investments held for others _____	94,346	119,825
Gift annuities and life income agreements _____	6,194,691	7,381,134
Note and bonds payable _____	25,152,692	27,130,997
Total Liabilities _____	\$33,650,504	\$37,720,289
Net Assets _____	104,459,778	124,844,623
Total Liabilities and Net Assets _____	\$138,110,282	\$162,564,912

{ statements of activities and changes in net assets }



REVENUE AND OTHER SUPPORT	2009	2008
Gifts and bequests including life income gifts _____	\$12,995,530	\$13,804,960
Less: Estimated future payments to beneficiaries under life income agreements _____	(211,434)	(1,119,270)
Investment income _____	4,682,324	5,127,091
Realized gains _____	(2,058,263)	11,598,817
Unrealized appreciation (depreciation) _____	(22,405,464)	(16,554,806)
Change in split interest agreements _____	826,554	813,801
Other income _____	1,254,933	965,196
Total _____	(\$4,915,820)	\$14,635,789
 EXPENSES	 2009	 2008
Program Services		
Scholarships _____	\$4,656,981	\$4,199,122
NDSU departmental expenses, building projects and equipment purchases _____	3,849,510	3,035,602
Support Services		
Administrative and general expenses _____	5,294,301	4,920,141
Direct investment expenses _____	322,682	234,015
Depreciation and depletion _____	1,345,551	1,176,270
Total _____	\$15,469,025	\$13,565,150
Change in Net Assets _____	(\$20,384,845)	\$1,070,639
Net Assets – Beginning of Year _____	\$124,844,623	\$123,773,984
Net Assets – End of Year _____	\$104,459,778	\$124,844,623



The NDSU Development Foundation welcomes the following new members to our recognition societies this year.



{ 1862 society }

\$1 million or more

Richard and Louise Barry
Lowell F. Wood

{ founders society }

\$500,000 or more

David and Selina Hume
North Dakota Soybean Council

{ old main society }

\$250,000 or more

Tod and Dolores Gunkelman
Vern D. and Carolyn Peterson
James S. Wieland

{ president's gold medallion society }

\$100,000 or more

INDIVIDUALS

Donald Bergquist
Bob Clark
Gerald and Brenda Eid
Merrill and Doroles Johnson
Daniel and Michelle Juba
Terry and Mary Stroh

ORGANIZATIONS

Katherine Burgum Charitable Lead Trust -
Represented by Barbara, Bradley and Douglas Burgum
Dakota Medical Foundation
Gordon A. Larson Foundation, Inc.
Microsoft
North Dakota Corn Council
Rosemount, Inc.

{ president's silver medallion society }

\$50,000 or more

INDIVIDUALS

Joseph and Gale Chapman
James W. Falck
Jim and Gwen Howe
Daniel and Julie Lysne
Janet Martin
Greg and Denise McCarthy
Kevin and Harriette McCaul
Keith and Cathy Peltier

ORGANIZATIONS

Northarvest Bean Growers Association
TEVA Pharmaceuticals USA
Ed Vance & Associates Architects

{ president's bronze medallion society }

\$10,000 or more

INDIVIDUALS

Larry and Jane Brandenburger
William P. and Donna Brown
Donald C. and Kristi Carlson
John J. Cavanagh
Kevin and Sandra Christianson
Joan and Greg Deal
Lynn Dorn
Randy Geggelman and Wendy Skjerven
Kenneth and Elizabeth Geisen
John and Lorrie Giese
Patricia A. Kirkeide Hagemester
and Gerald E. Hagemester
Delmer and Eileen Helgeson
Richard and Lynn Hentges
L. Michael and Michela Howell
Paul and Clarajean Huss
Jerome L. and Cynthia M. Johnson

Timothy L. and Shana Johnson
Kory and Kaja Kaste; Connor Larson
Frank and JoAndrea Larson
Thomas C. Levi
Monte and Corene McAtee
Ryan and Cheryl McGlynn
Terence Mulkern and Wendy Ljungren
Leslie and JoAnn Nesvig
Robert O'Connor
Paul H. and Nancy Olson
Tim O. and Claudette Peterson
Leo J. Polack
Donald Schwert
Gerald and Angela Shrawder
Kenneth and Julie Smalarz
Michael Sorenson and Melinda Goodman-Sorenson
John E. and Sherri Stern
David A. Stompro
Lewis J Thompson
Mitchell and Joni Trageton
Lowell and Leanne VanBerkom
Mark and Beth Walstead
Stephen and Julie Weiland
Bruce W. Zavalney

ORGANIZATIONS

Forest River Bean Company, Inc.
H & B Dahl Properties LLP
Steffes Corporation
SuperValu Foundation
T.L. Stroh Architects Ltd.
TMI Systems Design Corporation

{ board of trustees }

Dale O. Anderson *Fargo, N.D.*
Robert W. Anderson *Fargo, N.D.*
Sally Berrell *Fargo, N.D.*
Shari Johnson Bremer *Minnetonka, Minn.*
Barbara Burgum *Deephaven, Minn.*
Robert E. Challey *Walnut Creek, Calif.*
Joseph A. Chapman *Fargo, N.D.*
Paul Cossette *Minneapolis, Minn.*
Terrence C. Dahl *Foster City, Calif.*
Spencer Duin *Asheville, N.C.*
Dave Ekman *Fargo, N.D.*
Larry Ellingson *Fountain Hills, Ariz.*
Jane Bale Emison *Deephaven, Minn.*
Susan Freeman *Fargo, N.D.*
Kristi Hanson *Palm Desert, Calif.*
Michael E. Hanson *Naples, Fla.*
Robert Heller *Eden Prairie, Minn.*
Michael J. Hofer *Fargo, N.D.*
Larry Holweger *Madison, Wis.*
Paul Horn *Fargo, N.D.*
Frank Jennings *Seattle, Wash.*
Nancy Johnson *Dickinson, N.D.*
Barbara Jones *St. Paul, Minn.*
Nancy Johnson Jordheim *Fargo, N.D.*

John R. Klai II *Las Vegas, Nev.*
Richard W. Kloubec *Fargo, N.D.*
Terrance Kristensen *Bismarck, N.D.*
Russel J. Kuzel *Marshfield, Wis.*
Robert Lervick *Pelican Rapids, Minn.*
Jane Lillestol *Alexandria, Minn.*
Brady Lipp *New York, N.Y.*
Daniel G. Lysne *Fargo, N.D.*
Russell D. Maring *Fargo, N.D.*
Richard Marsden *Fargo, N.D.*
James Meier *Brighton, Mich.*
Larry Milsow *Spokane, Wash.*
Robert C. Montgomery *Fargo, N.D.*
Clifford A. "Kip" Moore *Moorhead, Minn.*
Connie Nicholas *Cando, N.D.*
David Olig *Fargo, N.D.*
Ronald G. Olson *Wayzata, Minn.*
John Q. Paulsen *Fargo, N.D.*
Daniel S. Paulson *White Bear Lake, Minn.*
Gary Paulsrud *Fargo, N.D.*
Dale Peppel *Wahpeton, N.D.*
Carl Pfiffner *Houston, Texas*
Ryn Pitts *Fargo, N.D.*
Jan Promersberger *Fargo, N.D.*

James Roers *Fargo, N.D.*
Eileen Scheel *Moorhead, Minn.*
Jeffrey Schlossman *Fargo, N.D.*
David J. Selvig *Fargo, N.D.*
Mary Lou Shott *San Francisco, Calif.*
John W. Shotwell *Fargo, N.D.*
Kenneth Skuza *Bismarck, N.D.*
Terry Stroh *Fargo, N.D.*
Steven J. Swiontek *Fargo, N.D.*
Jonal Uglem *Hatton, N.D.*
Charles Ulmer *Plymouth, Minn.*
James S. Wieland *Fargo, N.D.*
John S. Wold *Indianapolis, Ind.*

EX OFFICIO

James C. Miller
Executive Director
NDSU Development Foundation/Alumni Association

Barry Batcheller
Alumni Association President

Mike Krueger
Alumni Association Vice President

{ board of trustees life members }

Richard D. Anderson *Fargo, N.D.*
Beverly Barbour Soules *San Francisco, Calif.*
Barbara Bertel *Fargo, N.D.*
Art Bunker *Fargo, N.D.*
Lee A. Christoferson *Fargo, N.D.*
Alf Clausen *Northridge, Calif.*
William R. Collins *Eagan, Minn.*
Richard Crockett *Minneapolis, Minn.*
John Dalrymple, III *Casselton, N.D.*
Stanley K. Dardis *St. Paul, Minn.*
John Dean *Fargo, N.D.*
Franklin Fay Fisher *Fargo, N.D.*
Alden Foss *Fargo, N.D.*
Robert L. Geston *Fargo, N.D.*
Robert Gibb, Jr. *Fargo, N.D.*
Robert A. Grant *Agoura, Calif.*
Dorothy Gustafson *Detroit Lakes, Minn.*
Dale Haakenstad *Detroit Lakes, Minn.*
Gregg Halverson *Grand Forks, N.D.*
Robert Hendrickson *Tequesta, Fla.*

Harlan Holly *Detroit Lakes, Minn.*
Ernest E. Johnson *Palm Desert, Calif.*
Jack E. Johnson *Fargo, N.D.*
Merrill A. Johnson *Hudson, Wis.*
Roy H. Johnson *Fargo, N.D.*
James Johnston *Venice, Fla.*
Sam Kalainov *Des Moines, Iowa*
Bruce Kasson *Arvada, Colo.*
Alvin Kenner *Leeds, N.D.*
Harlan Klefstad *Forman, N.D.*
Carl Larson *Fullerton, N.D.*
James Leet *Wilton, Conn.*
William C. Marcil *Fargo, N.D.*
Janet Martin *El Cajon, Calif.*
Shirley McGillicuddy *Sierra Madre, Calif.*
John E. Miller *St. Paul, Minn.*
Gerald Nitz *Chicago, Ill.*
Jane Nitz *Woodstock, Ill.*
Robert Nyquist *Moorhead, Minn.*
Ronald Offutt *Fargo, N.D.*

James B. Oliver *Grosse Pointe Woods, Mich.*
Carol Berg O'Toole *Minneapolis, Minn.*
Robert Pile *Fargo, N.D.*
Jerome Reinan *Ft. Collins, Colo.*
Chester Reiten *Minot, N.D.*
Jerry Richardson *Fargo, N.D.*
Richard Sander *Cameron Park, Calif.*
Darrol & Jean Schroeder *Fargo, N.D.*
George Schwartz *Sarasota, Fla.*
Abner O. Selvig *Fargo, N.D.*
Jake Sigmund *Ft. Collins, Colo.*
Russell Slotten *Pelican Rapids, Minn.*
Anne Stegner *Clarkston, Wash.*
James W. Taylor *Westfield, N.J.*
Lloyd O. Thompson *Fargo, N.D.*
Mary Ann Tucker *Brownsburg, Ind.*
K. Osborne Twedt *Springfield, Va.*
Helen Williams *Arthur, N.D.*
Robert Yaggie *Breckenridge, Minn.*

{ staff }

James C. Miller
*Executive Director, NDSU Development Foundation/
Alumni Association*

Ronald G. Peterson
Controller, NDSU Development Foundation

Jason L. Wohlman
*Associate Executive Director,
NDSU Development Foundation*

Sherri A. Schmidt
*Associate Executive Director,
NDSU Alumni Association*

M. Scott Barrett
Director of Planned Giving

Laura Huth
Assistant Director of Development, Major Gifts

Andrea Jenson
Assistant Director of Development, Major Gifts

Peter Nygaard
Assistant Director of Development, Major Gifts

Leo Ringey
Assistant Director of Development, Major Gifts

Denise Sargent
Director, Annual Giving

Sydney Knutson
Annual Giving Program Coordinator



NORTH DAKOTA
STATE UNIVERSITY
DEVELOPMENT FOUNDATION

1241 North University Drive
PO BOX 5144
Fargo, ND 58105

(701) 231-6800
(800) 279-8971
(701) 231-6801 (fax)

www.ndsufoundation.com